



Commission fee

Partner receives commission on software licenses

Partner is eligible to a distributor discount

Archivista GmbH is more strongly committed to extending product depth for special requirements



partners

OUR MUTUAL BENEFIT

The ArchivistaBox systems have grown out of a philosophy of recognizing that the integration of a DMS and archiving system can proceed hassle free if the system is made available in a pre-configured (plug & play) condition. This actually predestines the ArchivistaBox systems to be sold and implemented by distribution partners. Our concept offers the following to you as partner:

> **Plug- & Play**

Ready to use ArchivistaBox concept

> **Full legal compliance**

Reliable raster image long term archiving
(30 years guarantee on data structures)

> **OpenSource**

Our software is developed on OpenSource basis.

> **Support**

The ArchivistaBoxes are supplied including support and maintenance.



INTEREST & REFERRAL PARTNER

Interest & Referral Partners are supported actively with comprehensive sales materials at production cost at the front. Call at our show rooms together with your customer anytime (on appointment). If necessary, we organise visits to reference client sites or make product presentations on customer premises (for Referral Partners). From a legal point of view the parties to the contract regarding the implementation of ArchivistaBox are Archivista GmbH and the end customer. This way you can fully concentrate on the sales process and the customer relationship.

SOLUTION & INTEGRATION PARTNER

Welcome to you dear solution or integration partner! In order that settling into the role may happen smoothly and without problems all solution and integration partners receive a comprehensive starter package at production cost.

Support is offered to you at a much reduced rate no matter whether you need it for a client installation or for yourself. You acquire the ArchivistaBoxes directly from us and sell them to the end customers. As integration partner you are in the position of offering your own extensions to the ArchivistaBox functions to clients.

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partners

TOTAL PACKAGE SOLUTION & INTEGRATION PARTNERS

The starter package – consisting of the components below – enables the distribution partner to implement autonomously typical solutions for small to medium sized companies.

- > **ArchivistaBox SAENTIS**
- > **Scanner Fujitsu S510**
- > **OCR module and barcode option**
- > **Technical training**

The ArchivistaBox SAENTISplus serves as **demonstration unit** on the one hand and, on the other hand **can be used productively**, too: you can, for example, run through envisaged client cases before making the installation. The OCR module (best text recognition) is essential for the creation of a **full text database**: this is the reason why it is part of the starter package for distribution partners. A business license for 3 concurrent users permits two persons to work simultaneously with the ArchivistaBox. A database is restricted to 20'000 documents.

Barcodes are still an excellent means to **increase efficiency**. When scanning documents **manual indexing effort can be considerably reduced**, and accuracy increased, thanks to barcodes. Archivista GmbH attaches importance to distribution partners being able to offer this technology to their clients.

The ArchivistaBox systems are pre-configured and in contrast to a conventional RichClient installation very easy to set up. Thus, four hours of training are sufficient to give an in-depth view of important functions.

> **Fundamentals**

Installation, seamless integration of ArchivistaBox in LAN

> **ArchivistaBox level**

Setting up of backup, HTTPS, remote access, etc.

> **Web Client and Web Admin**

Creating users, scan definitions, barcode recognition settings, etc.



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DISTRIBUTION PARTNER APPLICATION FORM

Company name

Contact person

Address

.....

.....

We can be contacted by

<> telephone

<> e-mail

Envisaged partnership

<> Interest Partner

<> Referral Partner

<> Solution Partner

<> Integration Partner

Rationale /

our know-how

in area of DMS

and archiving

systems

Place and date

